

Hills to distribute Dahua as it strengthens security portfolio

Hills Limited (ASX:HIL) announced today it has broadened its security product offering and strengthened its position as a complete solution provider in the security sector by signing a distribution agreement with Zhejiang Dahua Technology Co., Ltd. (Dahua Technology) to market their range of integrated security technology solutions across Australian and New Zealand (ANZ).

Dahua Technology is one of the world's leading providers of security and video surveillance equipment. Established in 2001, the company has grown rapidly to become the second largest global provider of video surveillance products and services, supplying over 180 countries and regions. Its core video surveillance product line, including network cameras, NVRs and HD over coax, are used across banking and finance, government, transport and retail sectors. ¹

Hills CEO and Managing Director, David Lenz, said signing Dahua would round out the company's security offering and give Hills the opportunity to compete across all markets, from low cost to enterprise level solutions.

"Hills continues to build and invest in our security business, attracting global technology leaders with products that reinvigorate our portfolio and create opportunities for sales and growth," Mr Lenz said.

"As one of the largest value-added building technologies distributor in the ANZ region, we have a deep understanding of the industry and what end-users want. We see the Dahua product fitting seamlessly alongside our existing brands and integrating with other vendor solutions like Genetec."

"Dahua offers one of the widest product ranges in the industry, with technologies that can interface and integrate into existing analogue and future IT-based infrastructures. It's an exciting opportunity to bring that expertise and innovation to the ANZ market," Mr Lenz said.

"We look forward to developing this partnership with Dahua to provide solutions for our customers," Mr Lenz added.

Dahua Oceania Managing Director, Lyn Cheng, said Hills was ideally suited to support Dahua's brand growth across ANZ.

¹ See: <https://au.linkedin.com/company/dahua-australia>



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“Dahua is pleased to partner with Hills. They are a visionary distributor with solid support infrastructure across the ANZ region and demonstrate a deep understanding of security and video surveillance. We look forward to a long and successful partnership.”

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About Dahua Technology Co., Ltd.

Dahua Technology is a leading solution provider in the global video surveillance industry. With around 13,000 employees all over the world, Dahua solutions, products, and services are used in over 180 countries and regions. Dahua has 35 subsidiaries globally covering Asia, the Americas, Europe, Middle East, Oceania and Africa. Dahua is committed to providing its highest quality solutions and products with the latest technologies to enable end users to perform their business successfully. For more information visit www.dahuasecurity.com

About Hills Limited

Hills is a majority Australian-owned publicly listed company (ASX:HIL), a value-added distributor of integrated technology solutions that connect, entertain and secure people in the environments they trust the most: their homes, schools and universities, hospitals and aged care facilities, workplaces and government institutions. For more information, visit www.hills.com.au

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