



HILLS.TM

David Lenz
CEO & Managing
Director

Hills Business by Growth Category

Health:

Patient Engagement
& Nurse Call



Security:

Security, Surveillance,
IT, Fire &
Communication

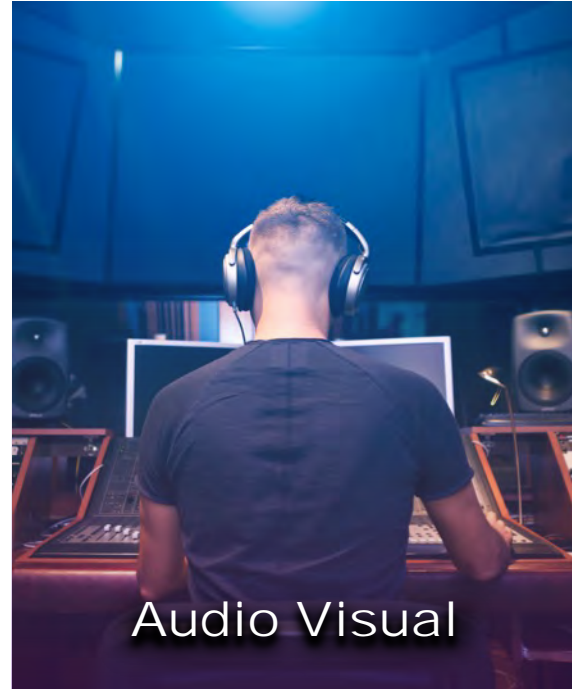


Audio Visual:

Professional Audio &
Visual displays



Hills Business





HILLS.TM health
solutions

Nurse Call



iP7500 platform



Nurse Call Key Wins

- Westmead Clinical Acute Services Building
- Western Health Footscray & Sunshine Hospital Refresh
- Joan Kirner Children's Hospital
- Prince of Wales Private Hospital
- Casey Hospital Refresh & Expansion
- Royal Hobart Hospital Redevelopment
- Hammondcare - Multiple sites

Nurse Call Key Wins





HILLS.TM health
solutions

Patient Engagement Key Wins

Approximately 19,000 beds under management, with a further 500 to be delivered by June 30

- Sydney Local Health District – 4 sites Lincor
- Prince of Wales Private, NSW - Lincor
- Northern Health Intensive Care Unit - Lincor



Patient Engagement



Genetec Privacy Protector

Real-time automated
anonymisation of people

Only authorised
operators can view the
original video

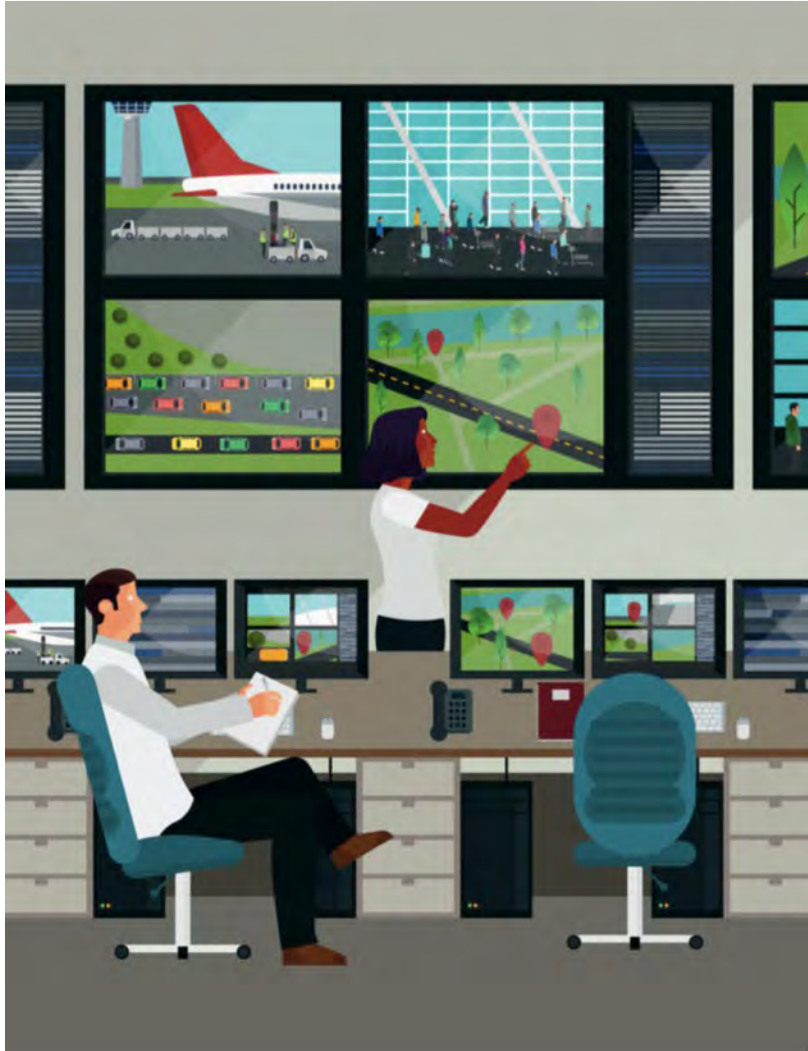




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**Security Surveillance &
Information Technology**

Genetec Security Solution



United Technologies Corporation (UTC)



Enterprise Sales



Stadium



Westconnex



NSW Police



University

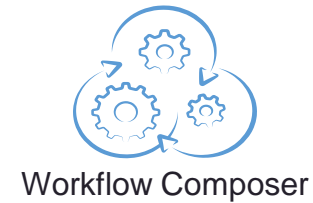
Awards

- Genetec Asia Pacific Distributor of the year
- Genetec Software Developer of the year
- Axis Pacific Region Distributor of the Year
- For the 4th year running Ruckus ANZ Distributor of the year

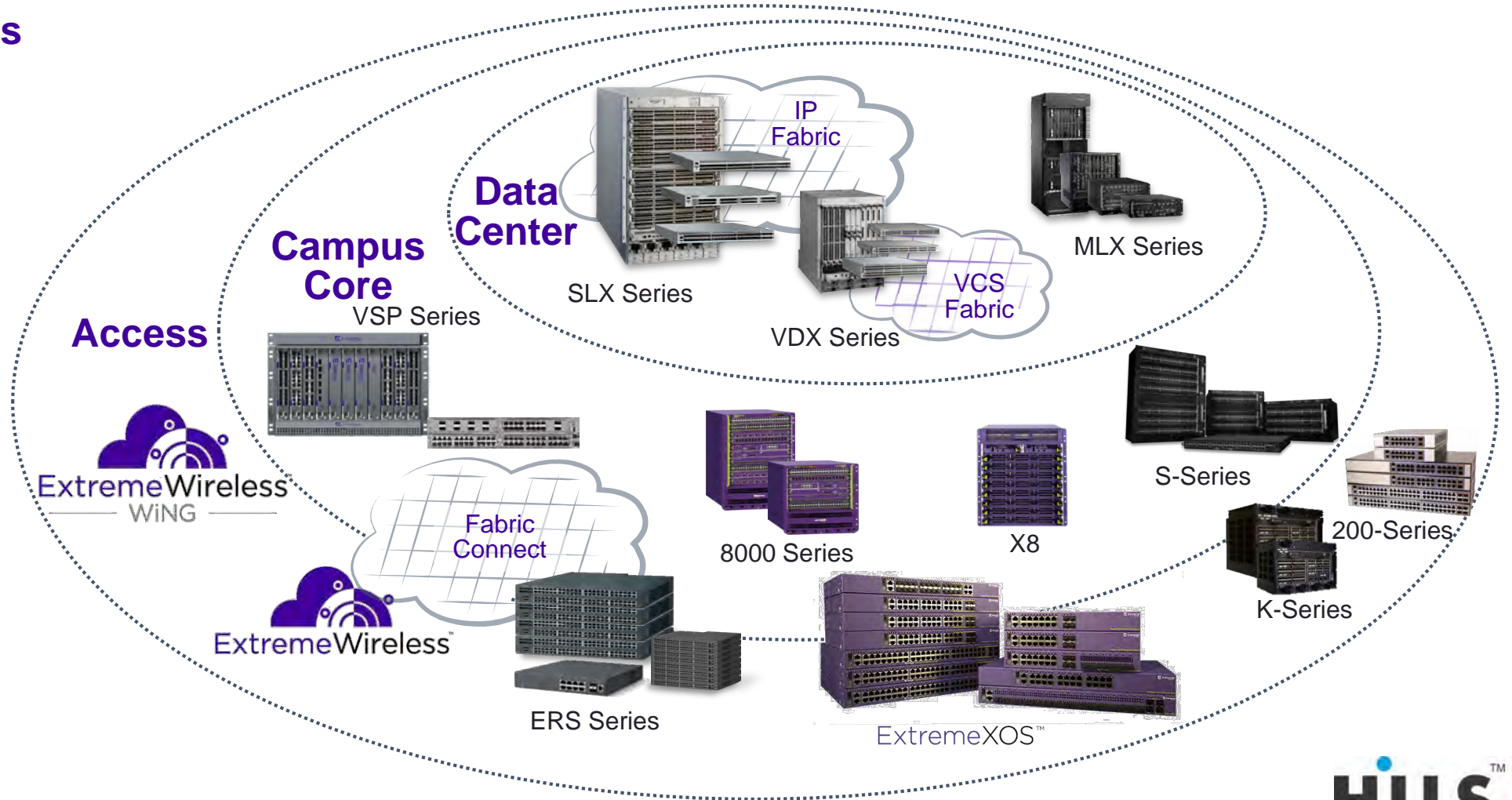


Information Technology

Software & Services



100%
Insourced Services
& Support





HILLS.TM

**For Small to Medium
Business**

Dahua

World Security Leader
Open • Integration • Innovation

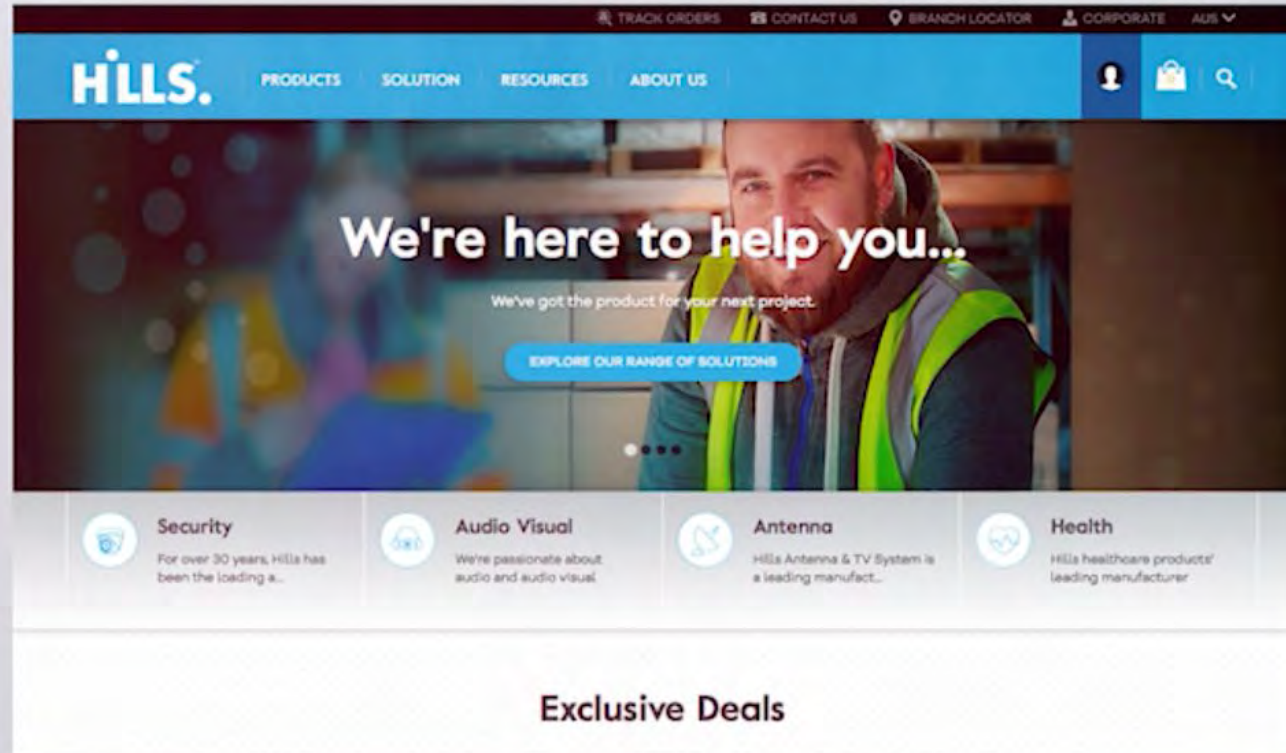
dahua
TECHNOLOGY



Hills/Reliance – The Connected Home



Ecommerce



The background features a city skyline at night, with illuminated skyscrapers and their reflections in a body of water. A network of white lines connects various points across the image, with some points highlighted by glowing blue and green circles. These circles contain icons: a smartphone, a house, a person, a truck, and a coffee cup. The overall theme is digital connectivity and smart infrastructure.

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Communications

Proudly Australian Made

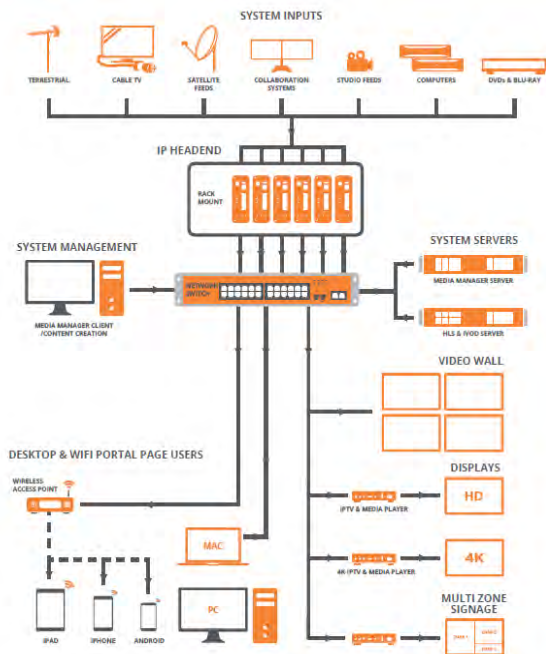


Manufacturing Plant, Adelaide SA



Hills Flagship Tru-Band
Black Arrow

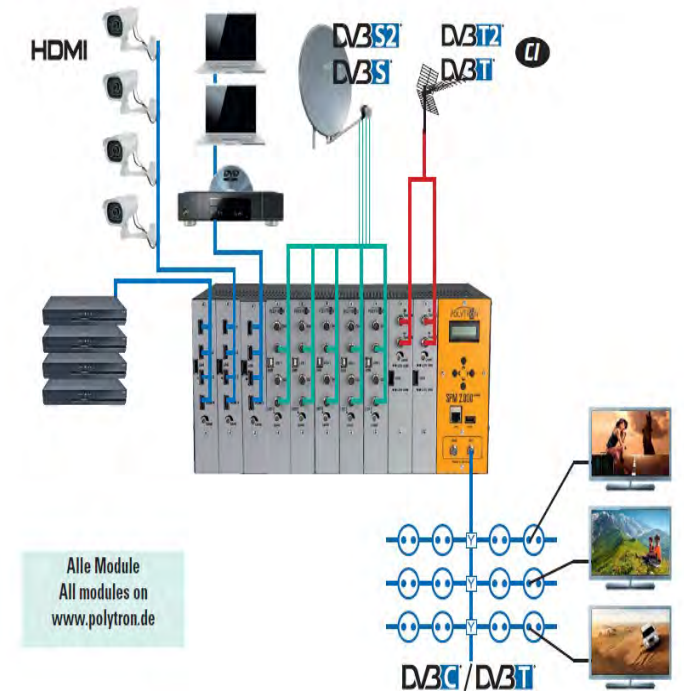
Portfolio Expansion



Rover Meters
Foxtel Approved

Anlagenbeispiele

Application examples



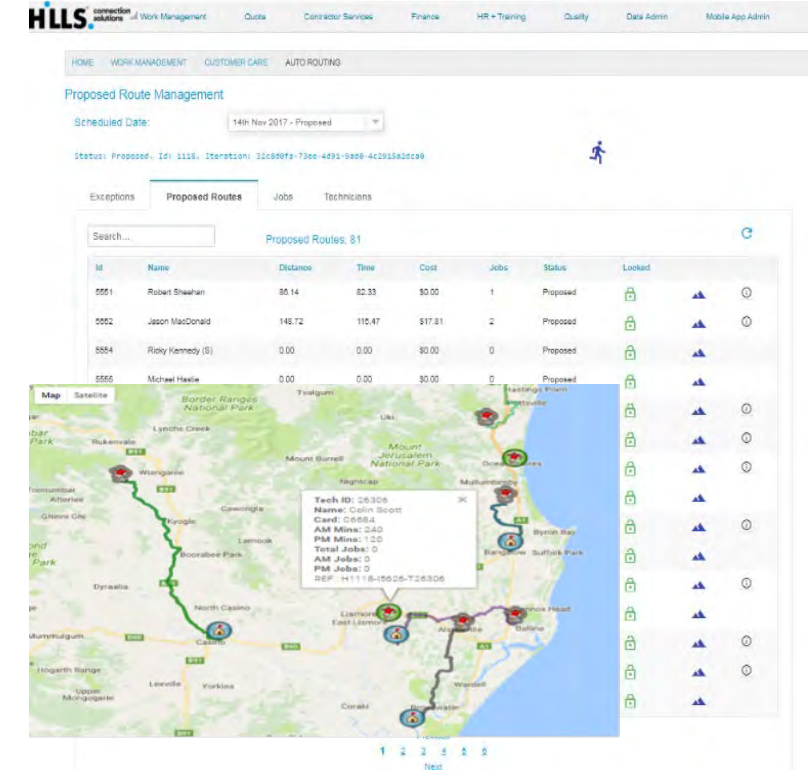
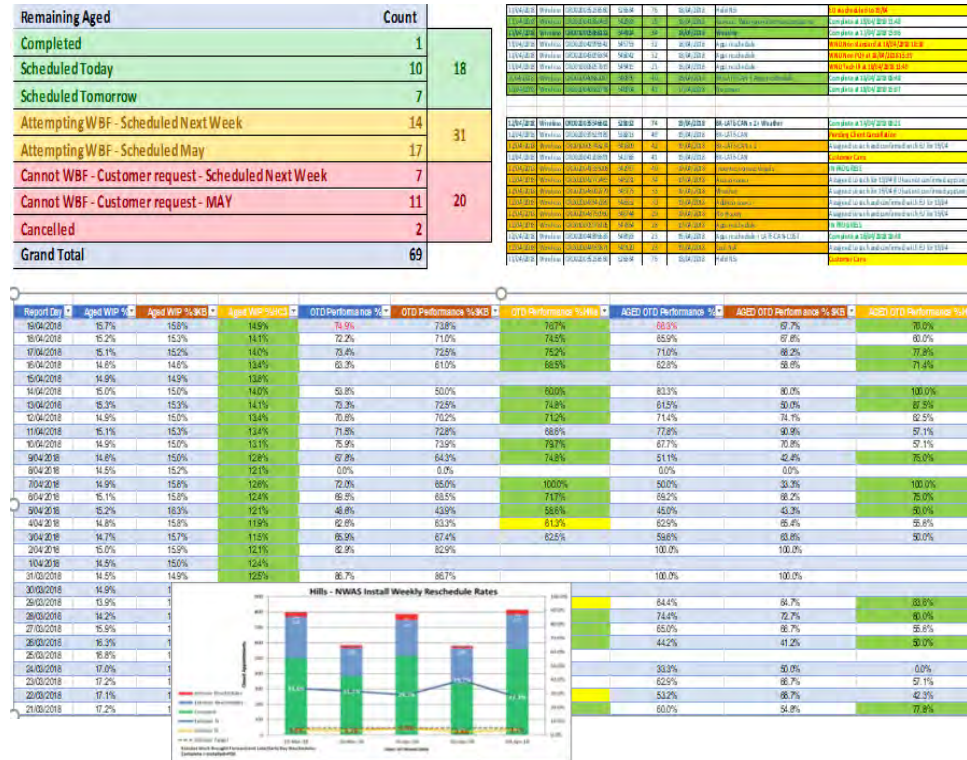
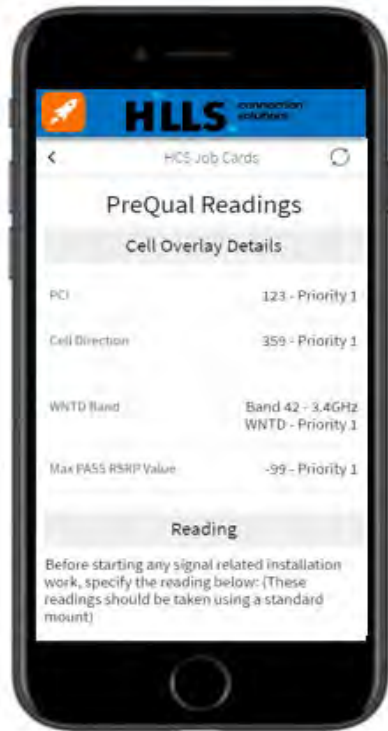
Alle Module
All modules on
www.polytron.de

MATV Solution

STEP Electronics



Hills Connection Solutions



Technician App Management Governance

Hills Job Scheduling with Automated Routing

Hills & Foxtel



Foxtel is the exclusive home of 4K cricket.

Foxtel's 4K promotion launched September – **via satellite broadcast.**

Foxtel's migration strategy – aim to move all existing cable customers to a satellite solution by 2023.



foxtel



Foxtel's new iQ4 Set-Top Box

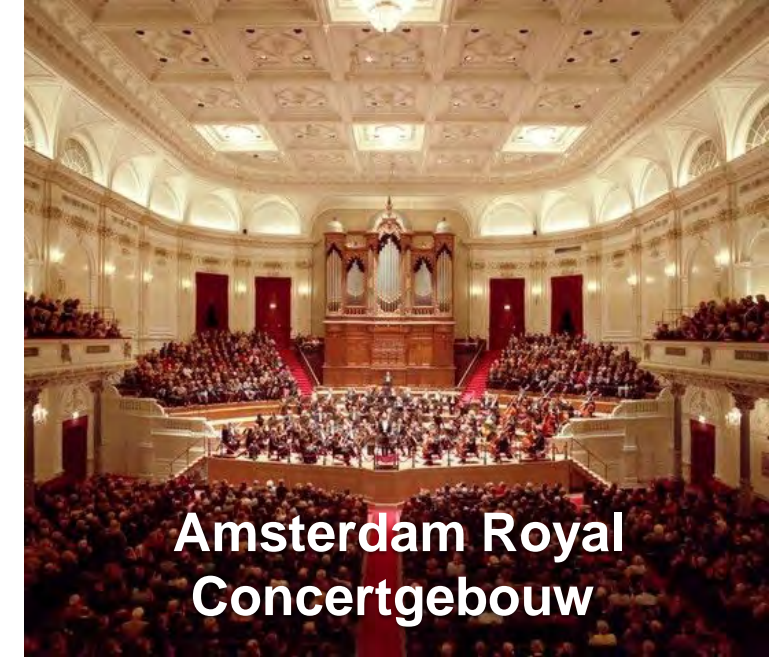


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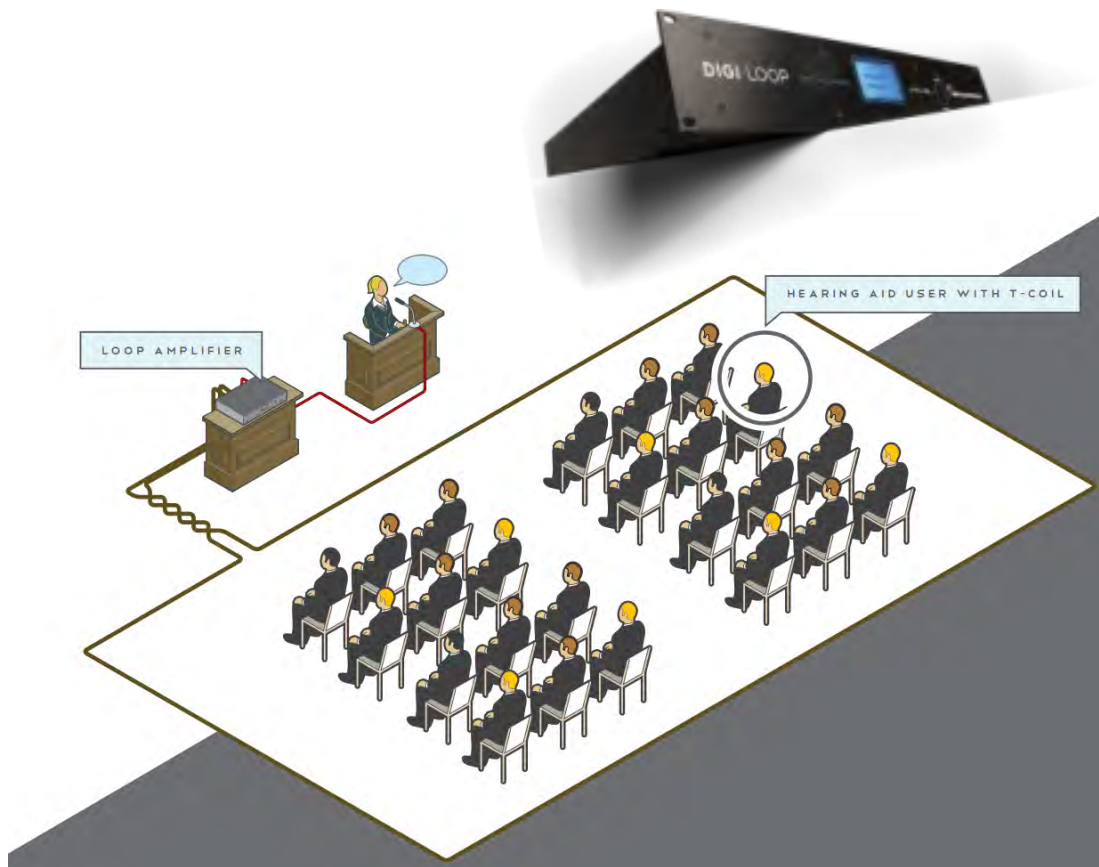
HILLS.TM

Audio Visual

New Vendors



Williams Sound



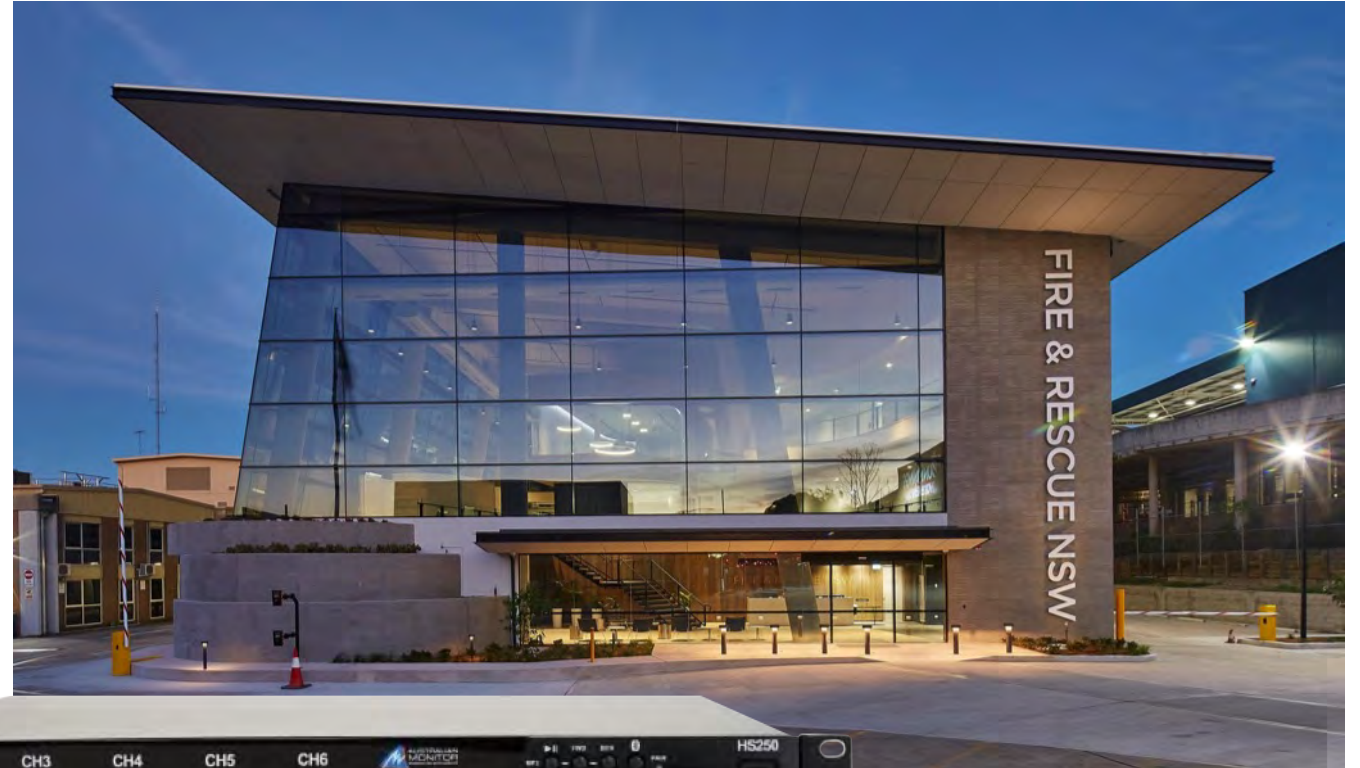
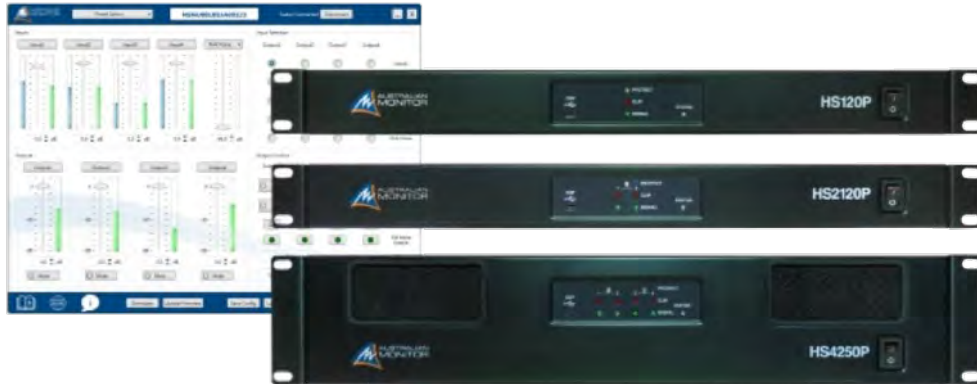
 **WILLIAMS SOUND®**



Community Professional Speakers



Australian Monitor



Chiayo



The Most Versatile
All-in-One Portable Sound System

CHIAYO



HILLS.TM
Turning the corner

Building Australia

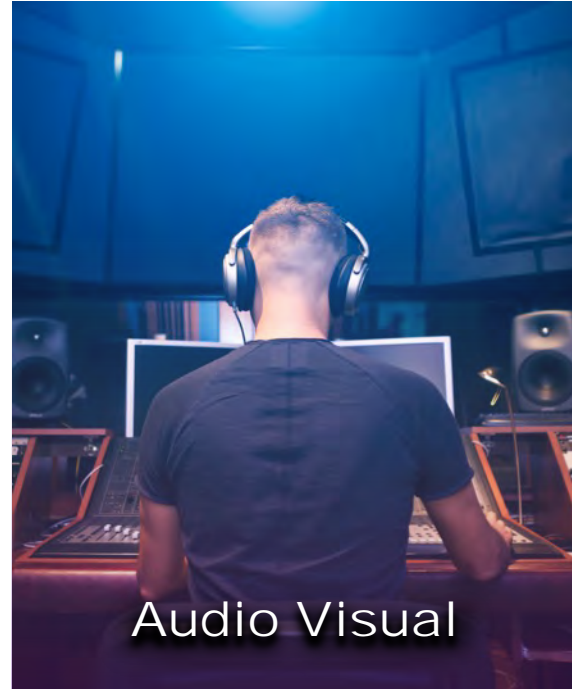
A 10 years national infrastructure plan to reduce congestion, improve safety and create jobs

Transportation:
\$24.5 billion (18/19)
\$75 billion (7 years)
64 Airport upgrades

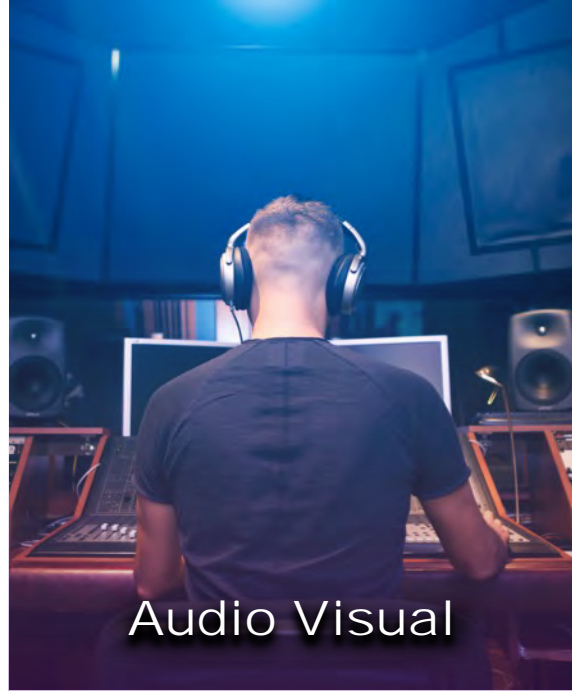
Border protection:
\$294 million
Hospital:
\$30 billion (5 new)



Hills Business



Hills Business





The background features a collage of business-related imagery. On the left, there are four bar charts showing monthly data for January through December. In the center, a hand in a business suit sleeve is shown interacting with a tablet. The background is overlaid with a network of white dots and lines, suggesting data connectivity. At the bottom, a world map is visible with several percentage values (35%, 19%, 24%, 7%, 26%, 8%, 20%, 3%) placed over different regions. The overall color palette is dominated by blues and greys, with a bright light flare in the center.

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Thank You

